

QUESTIONS TO ASK YOUR REALTOR

Experience + references

- How long have you been working as an agent?
- Do you have any special credentials or designations?
- Who's backing you up?
- What price ranges do you specialize in?
- How many first-time buyers have you worked with in the last year?
- Can you provide me with 2-3 client references?

How they work

- How will you find the right property for me?
What's your process?
- What 3 things separate you from other agents?
- How are you paid, and how much is your commission?

Communication + availability

- How will we communicate?
- How long will it take you to get back to me?
- What days and hours do you work?
- What if you're out of town and something comes up?

Conflicts

- What if I want to buy the home of a seller you're also representing?
- What if I want to buy the same home as one of your other buyers?
- How do you resolve conflicts in general?